

KYOORIUS YOUNG BLOOD AWARDS:

CREATIVE EXECUTION IS THE DIFFERENCE

Lodha



In collaboration with

Alok Nanda & Company

BACKGROUND

The Lodha Group is India's No. 1 developer. While the rest of the players in the industry concentrate on selling 'houses' to people, the Lodha Group has always focussed on selling a complete way of living. They have had the foresight to understand that selling a lifestyle to consumers not only helps them transform houses into homes, but also helps meet the consumer's aspirational needs.

Here are a few of the iconic offerings that add up to the Lodha Group's promise of 'Building a better life':

- Partnering with international architects, designers and celebrities (Giorgio Armani, Donald Trump, Jade Jagger, Philippe Stark, etc.)
- Private jet and Rolls Royce services, as well as in-house concierge services, such as dog walking, managing last-minute bookings, catering to ridiculous demands, etc.
- Vast landscaped parks right in the heart of the city
- Hi-end kitchen and bath accessories from global designer brands
- Residential lobbies with rare paintings/sculptures by world-renowned artists
- Amenities such as world-class club & spas, rooftop infinity pools with party lounges, cricket grounds, golf courses, helipads, theatres, organic farms, reading gardens with library, etc.

CHALLENGE

Real estate advertising over the years has come to a point where most ads look the same. This is largely due to the fact that the product (residence) is marketed even before the developer starts building, and does not exist at the time of advertising. Therefore, most advertisers resort to stock images, the result of which is that the language and visual imagery start overlapping, and it becomes extremely difficult to distinguish one developer from the other.

To break away from this cycle, and in order to create a brand campaign that generates a positive response from consumers, we would urge you to stay away from using stock images, and find other forms of creative expression.

Based on the key offerings listed above, your campaign could make use of illustration, be led by typography, be an all-copy campaign, or even a technology-based application – as long as it brings alive the proposition of 'Building a better life' for its consumers.

AUDIENCE

Over the years, with the increased exposure to media, internet and the world at large, the Indian consumer has evolved.

The consumer, who was happy with a standard apartment with no amenities a decade ago, now wants to move into an apartment with all the facilities that make his life comfortable, and provide him with a lavish lifestyle.

He is driven by success and is constantly aspiring to further himself in life. He is an informed and aware consumer. He is constantly looking for things that improve his status among his peers, and raise his badge-value.

BRIEF

The objective of this brand campaign is to bring the company's positioning to life - Building a better life - in a manner that significantly differentiates the Lodha Group from the rest of the industry. Do remember, the form of execution you choose is important, and your campaign should be original and refreshing. That is going to be the key differentiator for winning.

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DELIVERABLES (CHOOSE ANY ONE):

- A 4-ad campaign for print with outdoor (OOH)
- Storyboard for a 60-second television spot
- Digital campaign for Facebook, Twitter, etc., consisting of web banners, posters, videos, and/or others
- Digital interface or a tech-based application with idea/messaging/navigation/functionality thoroughly charted out

Please review the submission guide for more information on formats, supporting materials, etc. before submitting your entry.

OBJECTIVE

To create a campaign that establishes the proposition clearly and single-mindedly, while making consumers see 'Building a better life' in a fresh and new perspective.

SUBMITTING YOUR ENTRY

- Post 1-6 A2 presentation boards or
- Upload a presentation film (max. 3mins) as an MPEG or a MOV

Please review the submission guide for more information on formats, supporting materials, etc. before submitting your entry.

IMPORTANT DATES

Entry collection opens	15 February 2016
Entry deadline	10 April 2016
Jury session	May 2016
Awards ceremony	3 June 2016



KYOORIUS YOUNG BLOOD AWARDS: TERMS & CONDITIONS

This contest is organised by Kyoorius Communications Pvt. Ltd. Having its Offices at 2nd Floor, Kohinoor Estate, 165 Tulsi Pipe Road, Lower Parel, Mumbai 400013 hereinafter referred to as "Kyoorius".

Eligibility Criteria

Young working professionals or full-time design students aged 26 and below i.e. born after 3 June 1990 can enter the Kyoorius Young Blood Awards.

1. **Entering the Contest**
 - 1.1 Entry is open to individuals working alone or in groups of up to 4 persons working as a team.
 - 1.2 All members of a team must fit the eligibility criteria outlined above. If you enter as a team, the winning entitlements will be handed to the primary entrant.
 - 1.3 Entrants should register on the Kyoorius Young Blood Awards site, download a brief, generate a response to that brief and submit their work digitally in accordance with the deliverables as laid out in their chosen brief and in accordance with the Submission Guide.
 - 1.4 Entrants can download and respond to as many briefs as they wish; they may also submit more than one response per brief. Each Response is considered a separate entry.
 - 1.5 All Responses must be the original work of the entrants. Entrants who incorporate any images, writing, music, or other creative material belonging to someone else must obtain the other party's permission. Entrants may be asked to evidence their ownership of the response and should keep dated records of all working materials.
 - 1.6 All Entries must be submitted via our Online entry system. Physical work where relevant, may be submitted as supporting material only. Kyoorius accepts no responsibility for lost or undelivered entry material. Proof of postage does not guarantee that work has been received by Kyoorius.
 - 1.7 In order to assist Kyoorius in promoting the winning work after judging, all entrants are asked to provide or confirm credits for each entry. These must include:
 - a. Full names of entrant(s), including all team members
 - b. All contact details of entrant(s) – mobile, postal & email address
 - c. Full names of tutor(s) (as applicable)
 - d. All contact details of tutor(s) if applicable – mobile, postal & email address
 - e. The name & address of the college, university or company
 - 1.8 Contact details of winning & nominated entrants will be passed to sponsors, in order to help promote the winning work.
2. **Sponsors' Logos and Names**
 - 2.1 Sponsors may submit their own branding or that of the sponsors' clients for the purpose of inviting responses. The logos issued to the entrant may not be used for any commercial or republication purposes.
 - 2.2 All sponsors operate strict controls on the use of their names, trademarks and logos. Any misuse of sponsors brands by an entrant will lead to the disqualification of all that entrant's responses and may expose the entrant to legal liability and subsequent legal claims.
 - 2.3 By submitting a response, entrants agree to use the sponsor branding only in accordance with these terms and conditions, and any prevailing sponsors' terms and conditions.
 - 2.4 The sponsors permit entrants to use the submitted branding for the sole purpose of responding to the brief sponsored by that sponsor.
 - 2.5 Entrants may:
 - a. Only use sponsor branding on Responses submitted to the Kyoorius Young Blood Awards 2016.
 - b. Include a submitted Response in their personal portfolio after the winners have been announced, in exactly the same format as that submitted to the Kyoorius Young Blood Awards 2016.
 - 2.6 Entrants must not:
 - a. Use sponsor branding on any other material or for any other purpose;
 - b. Upload their submitted Response to any Online location before the Nominations have been announced, whether as part of an open or access-restricted site, unless all sponsor branding is first removed from the uploaded version of the response;
 - c. Denigrate sponsors or sponsor branding, subject sponsor branding to derogatory treatment or otherwise bring the sponsor and /or its brands into disrepute;
 - d. Do anything to suggest that the entrant is endorsed, associated or otherwise affiliated with the sponsor;
 - e. Provide or make available sponsor branding to any third party for any purpose whatsoever.
 - 2.7 For the avoidance of doubt, the sponsors for the Kyoorius Young Blood Awards 2016 are as listed on the briefs page on awards.kyoorius.com/2016/youngblood/
 - 2.8 For the avoidance of doubt, the sponsor clients for the Kyoorius Young Blood Awards 2016 are as detailed on the individual briefs
 - 2.9 Entrants who submit a Response that contains any trademark or logo, or other branding other than those specifically submitted by the sponsors, may be asked to re-submit their work without such branding trademark or logo, or other branding other than those specifically submitted by the sponsors, may be asked to re-submit their work without such branding.

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3. Ownership of Your Work

- 3.1 Entrants retain ownership of their responses submitted into the contest, but where such work incorporates sponsor branding entrants may only use the work for personal references and promotion as part of a portfolio.
- 3.2 By submitting a response, entrants grant Kyoorius and the relevant sponsor an exclusive license for the duration of copyright protection to reproduce or distribute a reproduction of their entry in all media in order to promote, or act as a historical record of, the Kyoorius Young Blood Awards or a sponsor's involvement with the Kyoorius Young Blood Awards; or as part of any Kyoorius publication (whether online or offline).
- 3.3 Entrants agree that, should a sponsor wish to develop or use a response for commercial purposes, the entrant will enter into negotiations with that sponsor to agree terms for such development or usage before negotiating with any other party in relation to the response.
- 3.4 No additional agreement will be needed for the winning entry. The sponsor of the brief can use the winning entry for commercial purposes.

4. Judging the Contest

- 4.1 Kyoorius & D&AD will appoint a jury that shall be composed of judges who, in Kyoorius' sole discretion, have the appropriate qualifications to judge the work. Responses will be considered in accordance with the awards selection criteria. These are:
 - a. An excellent creative idea
 - b. Great craft or execution
 - c. Answers the brief
- 4.2 Each jury will award a select number of the responses whom the jury considers, in its sole discretion, to be the best responses.
- 4.3 The jury is not limited in the number of Responses it can award, and similarly there is no guarantee that a jury will grant an award in each brief, if they do not feel that work is of the standard required.
- 4.4 The jury has the right to edit pieces submitted as part of a response and to ask for only certain parts of the response to be displayed or promoted.
- 4.5 General feedback will be gathered from the jury, and may be made available to view on the Kyoorius Young Blood Awards website when the nominations are announced. Individual feedback will not be available.
- 4.6 If Kyoorius is made aware of any concerns that a response does not constitute the original work of the entrant, Kyoorius will contact the entrant and ask for evidence that proves the entrant's assertion to be the creator of the work.
- 4.7 Kyoorius will also contact credited tutors for further information if applicable. Kyoorius will consider the evidence gathered and decide whether to allow the response to remain within the contest or to remove it. Kyoorius' decision is in its sole discretion and is final.

5. Prizes

- 5.1 The prizes to be awarded to the winning entry are:
 - a. One Red Elephant Trophy
 - b. Cash prize of INR 50,000/-. In case more than one winning entry in response to any brief a cash prize of INR 25,000/- will be awarded to each winning entry.
 - c. One student pass for Kyoorius Designyatra 2016
 - d. Entry details in the Kyoorius Awards Annual
 - e. Right to use the relevant Red Elephant Mark
- 5.2 The prize awarded to the nominated entries is:
 - a. Entry details in the Kyoorius Awards Annual

6. General Points

- 6.1 Kyoorius reserves the right to make changes to these Terms and Conditions, if necessary, from time to time.
- 6.2 The Terms and Conditions are subject to Indian law and any dispute that is not resolved by consultation between the parties shall be referred to the courts of India.

For enquiries relating to the Kyoorius Young Blood Awards, email awards@kyoorius.com